

“Sell-Side Mandates” deals with situations where Istinvest has an exclusive “sell” mandate.

Sell-Side Mandates

Project No.	Description	Status
SS-1	Market leader in domestic market, active in MENA and Far-East, the target company is considered as one of the pioneer digital Meter Co.s in the world. Approximately TRY 78mn revenues in 2009 with 31% EBITDA margin .	Teaser and Info Memo available
SS-2	Privately owned Turkish Media Co. covers all the analogue terrestrial, cable and satellite broadcasting platforms and generates a turnover of TRY 8mn .	Teaser Available
SS-3	Information & Communication and Automation Technologies (iCAT) Company active in Eurasia with a turnover value of USD 48 mn as of 2010 year-end .	Teaser Available
SS-4	Vehicle Tracking Company active in Turkey and abroad, with a turnover value of USD 17.7 mn 2010 year-end .	Teaser and Info Memo available
SS-5	Investment opportunity in one of the promising Factoring Co. , with a transaction volume of TRY 89mn as of 2010 year-end .	Teaser and Info Memo available

“Financial Restructuring-Distressed Asset Mandates” deals with situations where Istinvest has identified a target, and searching for an investor, or collaborate with another advisor in searching for an investor on the buy side.

Financial Restructuring – Distressed Asset

Project No.	Description	Status
FR-1	Istinvest Corporate Finance is managing the process of a turnaround and restructuring plan for a Dairy Milk Products Co., which has been active in its market since 1980s. Currently, the plan requires a potential investor to inject capital in exchange of the shares of the company.	Please call to discuss – Information Document Available

“Project Finance Mandates” deals with situations where Istinvest has identified a target, and searching for an investor, or collaborate with another advisor in searching for an investor on the buy side.

Project Finance Mandates

Project No.	Description	Status
PF-1	Capital raising for a Hydro Power Plant in the eastern Turkey with an installed capacity of 49.8 MW . Construction is still ongoing. Total Investment Cost: USD 85mn.	More information available upon request
PF-2	Capital raising for a shopping center project of a Real Estate Development Company in Turkey. Total Investment Cost: USD 36mn.	Please call to discuss
PF-3	Capital raising for a Hydro Power Plant in the eastern Turkey with an installed capacity of 17.8 MW . Total Investment Cost: USD 35mn.	More information available upon request
PF-4	Capital raising for the establishment of a Welding Company in Russia. Total Investment Cost: USD 20mn.	Please call to discuss